FOCUS

WE FOCUS ON EXPERTISE

FOCUS HEALTHCARE SOLUTIONS

Medical Coding Training and Placement Service.

📍 **Head Office:** 1/530, 1st floor, OMR Road, Thoraipakkam, Chennai - 600097

📍 154, GRD Towers, 2nd Floor, AA Block 3rd Avenue, Annanagar, Roundana, near Annanagar, Chennai, Tamil Nadu 600040

📍 **Branch Office:** 6/51/A14 4th floor, Amosons Complex, Trivandrum Main Road, Marthandam, Kanyakumari, Tamil Nadu 629165

📞 91508 51067   ✉ info@focushealthcare.in   🌐 www.focushealthcare.in

ABOUT US

FOCUS HEALTHCARE SOLUTIONS was founded in 2015 to provide education for physician-based medical coders and to elevate the standards of medical coding by providing training, job opportunities. Since then, FOCUS has grown to over 3 branches with almost 2500 members across the country.

VISION
To educate and create retainers in Healthcare RCM in a perception to elevate the standards, eradicate deficiencies in nostalgic methods and procreate new modus operandi.

MISSION
Our goal is to steer the growth of healthcare RCM in highly efficient way through quality education and consistent training.

WHAT IS MEDICAL CODING?

Medical coding is the process of transforming the diagnosis, procedures, medical services, and equipment into universal medical alphanumeric codes. The diagnoses and procedure data are taken from medical record documentation, such as transcription of physician's notes, laboratory and radiologic results, etc. Medical coding professionals help ensure the codes are applied correctly during the medical billing process, which includes abstracting the information from documentation, assigning the appropriate codes, and creating a claim to be paid by insurance carriers.

MEDICAL CODING AS A CAREER:

Because of the high demand for coders, wages for new medical coders grow year after year. The latest reports from the Bureau of Labor Statistics shows that, on average, a medical coder makes $16.42 an hour for an annual salary of $34,160, with variations based on location. The top ten percent of earners brought home make more than $56,000 each year, while the bottom ten percent made slightly more than $22,000.

Medical coders not only make more money on average, but they work in a professional office setting with gener¬ous benefits packages, especially if they work for a large health clinic or hospital.

On the other hand, the only way to get a top tier job is through the completion of a certificate training program.

WHY FOCUS HEALTHCARE?

➢ 98.5% Pass Percentage (in AAPC exams).

➢ More than 11+ years experienced CPC Certified trainers.

➢ Comprehensive Training focused to face real time coding issues on your career.

➢ Tie up with Top MNC's in Chennai like CTS, Omega, Ajuba, Sutherland, AGS etc., so Reliability for Job is assured.

➢ 100 % Placement guidance in Top MNC's.

➢ Free Study Materials, Manuals and Bag for all the candidates joining the course.

➢ Mementos Exclusive for topper of the Batch.

➢ Exclusive Mock Exam center for AAPC exams practice

➢ Mock interview sessions for freshers to face the Real time interviews.

➢ Soft skill training and motivation sessions for freshers.

➢ FOCUS Certificate is valid and accepted in all healthcare BPOs across India.

➢ All the FOCUS candidates who completed the training program are placed in leading MNCs across the country.

COURSES OFFERED

Basic Medical Coding Training (BMCT)

Duration: 1.5 Months (Weekdays 2 hours per day) or 2.5 Months (Weekend 2hours per day)

Eligibility:

➤ BPT, B.Pharm, B.Sc.,/M.Sc., Nursing, etc.

➤ Life Science Degrees: Bachelors or Masters in: Microbiology, Biochemistry, Biotechnology, Biology, Botany, Zoology, Advanced Zoology, Plant Biology, Anatomy, Physiology, Nutrition and Dietician, Genetics Optometry, Bio-Informatics, Nanotechnology, Endocrinology, Chemistry etc.,

➤ B. E, B.Tech, M.E, M.Tech: Biotechnology, Bio-medical, Bio- Informatics, etc.,

Topics Covered:

● Language of Medicine (Medical terminology, Anatomy, Physiology, Pathology, Lab techniques, etc.).

● ICD-10 CM Coding Conventions, General Coding and Chapter Specific Guidelines.

● Introduction CPT-4 Procedure Coding Terminologies, HCPCS Guidelines and Modifiers Concepts

● HIPAA Training

● Revenue Cycle Management and Plenty of Sample Coding Scenarios.

CPC (Certified Professional Coder) Training:

Duration: 2.5 Months(Weekend 3 hours per day) or (Weekdays 2 hours per day)

Topics Covered:

➤ All sections (i.e.) E&M (Evaluation and Management), Surgery, Anesthesia, Radiology, Pathology, Medicine.

➤ ICD-10 CM coding guidelines

➤ HCPCS Coding guidelines

➤ Compliance Regulatory.

➤ Anatomy, Physiology and Medical Terminology.

➤ Medical Billing.

Highlights:

● Extensive ideas to maintain Time management during Exam for candidates. Free study materials and Manuals.

● 7 Mock Assessment with in-depth review on each Mock assessment.

● Mock Centre for exam practise (This will give the real feel of AAPC exam).

● Pre-exam review helps candidates to revise the concepts and increase confidence.

● Various shortcuts to crack the exam in an effective way.

CPC Certification for Freshers

Duration: 45 Days (Weekdays 3 hours per day)

Topics Covered:

➤ Language of Medicine (Medical terminology, Anatomy, Physiology, Pathology, Lab techniques, etc.).

➤ Introduction CPT-4 Procedure Coding Terminologies, HCPCS Guidelines and Modifiers Concepts

➤ Revenue Cycle Management and Plenty of Sample Coding Scenarios.

➤ All sections (i.e.) E&M (Evaluation and Management), Surgery, Anesthesia, Radiology, Pathology, Medicine.

➤ ICD-10 CM coding guidelines, Compliance Regulatory, HCPCS Coding guidelines, Medical Billing, HIPAA Training

E/M

Duration: 1.5 months

Topics Covered:

- Introduction to E/M and Modifiers.
- Key Component of E/M with Detailed Explanations.
- E/M table usage in Coding Scenarios .
- Detailed review of Outpatient visit and Emergency Department Care.
- Discussion of Inpatient Services (Initial, Subsequent & Discharge).
- Critical Care and Nursing Care Services .
- Coding Procedure in E/M Report.
- New Born Critical Care Services and Preventive Medicine Service.
- Observation Care and Transition Care Services.

  Sample Chart Coding in E/M.
- Clarification on E/M Scenarios and Interview Questions.

Surgery

Duration: 2 months

Topics Covered:

- Introduction to Modifiers
- ICD 10 CM Official Guidelines.
- AMA CPT Assistant.
- Global Surgical Package.
- Global Period.
- Separate Procedure
- Add-on Codes
- Sequential Procedures
- Operative Notes Validation
- Application of Unlisted Code
- NCCI Edits
- Practise of case studies using 3M Software
- Mock Interview.

IPDRG

Duration : 2.5 Months

Materials : ICD 10 PCS Book & Study Materials as Hardcopy.

Topics Covered:

- Introduction to AHA Coding Handbook.
- Coding Clinic with Quarter Explanation.
- AMA CPT Assistant.
- Mercks Manual Discussion.
- Labs and Clinical Pathology.
- Chart Workouts with 3M Software.
- PCS Guidelines.
- Physician Query.
- PDX and SDX Selection.
- Clinical Indicators
- Mock Interview.

CCS (Certified Coding Specialist) Training:

Duration: 2.5 Months
Materials: ICD 10 PCS Book, Practise Questions as Hardcopy

Topics Covered:

- Apply diagnosis and procedure codes based on provider's documentation in the health record
- Determine principal/primary diagnosis and procedure
- Apply coding conventions/guidelines and regulatory guidance
- Apply CPT/HCPCS modifiers to outpatient procedures
- Sequence diagnoses and procedures
- Apply present on admission (POA) guidelines
- Address coding edits
- Assign reimbursement classifications
- Abstract pertinent data from health record
- Recognize major complication/co-morbidity (MCC) and complication and co-morbidity (CC)
- Coding Documentation
- Provider Queries
- Regulatory Compliance

Interventional Radiology (IVR)

Duration: 2.5 Months (Weekend 3 hours per day) or (Weekdays 2 hours per day)

Topics Covered:

- The Basics about IVR.
- Diagnostic Angiography.
- Diagnostic Venography.
- Vascular Interventions.
- Neurovascular Interventions
- Vascular Access Device Placement and Therapy.
- Minor Interventional Procedures.
- Gastrointestinal Tract Interventions
- Anatomy of the Vascular Systems with a focus on arterial and venous coding for Interventional Radiology (IVR).
- Clinical Documentation must haves and commonly used terms for IVR (e.g. selective, non-selective, etc.).
- Study examples and discuss Case Studies demonstrating the appropriate use of IVR coding system and the vascular order sequencing.

CPMA (Certified Professional Medical Auditor) Training:

Duration: 2.5 Months (Weekend 2 hours per day) or (Weekdays 2 hours per day)

Topics Covered:

- Medical documentation, fraud, abuse, and penalties for documentation and coding violations based on governmental guidelines
- Coding Concepts
- Scope and Statistical Sampling Methodologies
- Medical Record Auditing Skills and Abstraction Ability
- Quality Assurance and Coding Risk Analysis
- Communication of Results and Findings
- ICD-10 CM coding guidelines

Benefits

- Extensive ideas to maintain Time management during Exam for candidates.
- Mock Assessment with in-depth review on each Mock assessment.
- Mock Centre for exam practise (This will give the real feel of AAPC exam). Pre-exam review helps candidates to revise the concepts and to build motivation.
- Various shortcuts to crack the exam in an effective way

OUR CLIENTS

8000+
Candidates have passed on CPC Exam.

5000+
Students working as Medical Coder in Reputed Company.

1000+
Students have passed CCS Exam

Testimonials

Narmatha Nalliah

★ ★ ★ ★ ★

Focus healthcare is a great institute. I must say, the experience has been excellent. The continuous support provided by the instructors is truly commendable. They make complex concepts easy to understand, and they're always ready to help and encourage doubts. I highly recommend Focus to anyone seeking effective guidance and support in their exam preparation.

Kaviya C.S

★ ★ ★ ★ ★

Focus institute offers best CPC training. I had the great experience in this institute. The training was really clear cut and understandable Mock tests provided were very obliging while doing CPC Exam they provide 2days review classes it is very useful to clear Exam. Thank you Siva, Vignesh, Blessing sir for your support.

Rukshana Senthilkumar

★ ★ ★ ★ ★

Focus healthcare provides the best knowledge of medical coding course. I complete the BMCT in focus healthcare. They provide the study materials and they conduct the mock interview also. It is very helpful to attend the interview in company. Thank you Ram sir and Blessing sir. Ram sir help and motivated for my job placement. My trainer, Senthilkumari mam explained each topic very clearly. With the help of focus healthcare secured a medical coder job in SHAI HEALTH .So thank you for focus healthcare solutions.